

**New Supplier Application**  
**SUBMISSIONS WILL NOT BE CONSIDERED UNLESS COMPLETED IN FULL.**

Date:  
Company Name:  
SEC Registration Number:  
Company Head Office Address:  
City, State, ZIP, Country:  
Company Head Office Phone:  
Contact Name and Position Title:  
Contact Phone:  
Contact Email:  
Company Website:  
Have you reviewed our Supplier Video? Yes  No   
Have you reviewed DALI FAQs? Yes  No

**What year was your company started?**

**What are your annual sales?**

**Does your company have a Philippines Sales Office?** Yes  No

**Are you a broker?** Yes  No  **Are you a distributor?** Yes  No

**Are your products co-packed?** Yes  No

**Is your company able to produce items in Private Label?** Yes  No

**Has your company ever supplied product to DALI?** Yes  No

If so, please list the items supplied:

**What Philippines' retailers are you currently supplying?**

**For whom do you currently produce private label products?**

**Has your company shipped product to the Philippines?** Yes  No

**Are you able to quote Duties Delivered Paid (DDP) at Manila port?** Yes  No

**Production Facility Locations** (Street Address, City, State and Country):

**Where are your pick-up/shipping locations** (City, State and Country):

**Are you familiar with our everyday product line?** Yes  No

If not, please visit a store location.

What products within our everyday product line can you to produce for DALI?

DALI Special Buys are two- week one time deal that allow us to provide variety to our customers. What special buy recommendations is your company able to produce for DALI?

**In order to supply DALI, all private label food production facilities must have Manufacturer's FDA Registration and other related sanitary and safety hazard certificate (ex: HACCP )**

Are you able to provide audit documentation (report, certificate, etc.) to support that each facility has been audited within the last 12 months? Yes  No

*\*If yes, please submit a copy of your recent certification for all products' facilities that you are proposing.*

If you do not currently have an audit on file, are you able to schedule an audit? Yes  No

are you willing to increase your policy terms to meet DALI requirements? Yes  No

**Please provide details for your top-selling items. For additional items, please complete Supplemental Product Submission Form/s available online at <https://corporate.dali.ph/en/suppliers/become-a-supplier/>**

**Product Name:**

**Detailed Description (ie. weight, pack size, flavors, variants, material, color, etc):**

Product Type: Food  Frozen  Non Food  Gen. Merchandise

Can you produce a National Brand Equivalent? Yes  No

Product Features / Claims (ie no artificial colors, BPA-free, no MSG, Made in \_\_\_\_, etc):

Minimum shelf life (in days) at delivery to DALI warehouse:

Does your product include a warranty: Yes  No

If yes, please provide details (Philippine's Hotline):

**Please provide Market Information for Same/Similar Product below:**

- Based on overall sales for items you manufacture, where does this item rank?
- Please list the items whose sales rank higher than the proposed item.
- Please provide competitive market data to support the proposed item.

Current Retail for same/similar item: Php size:

Retailer Name:

Do you supply this item to the retailer above? Yes  No

Current Retail for same/similar item: Php size:

Retailer Name:

Do you supply this item to the retailer above? Yes  No

Current Retail for same/similar item: Php size:

Retailer Name:

Do you supply this item to the retailer above? Yes  No

**Please return your completed document via email to [suppliers@dali.ph](mailto:suppliers@dali.ph) or via mail to**

**Purchasing, Hard Discount Philippines, Inc.**

**Block 1 Lot 12 Southwoods Industrial Park, Governors Drive  
Mabuhay, Carmona, Cavite, 4116 Philippines. TIN:748940479000**

**Please refrain from sending samples unless requested.**

**\*DALI is not liable for any costs incurred by a supplier in attempt to meet DALI requirements. An Applicant will not become a DALI supplier until DALI and the Applicant enter into a formal written agreement. Fees associated with packaging design and product testing are the responsibility of the supplier.**